

## STATE OF SOUTH CAROLINA

## (Caption of Case)

Example: Application for a Class C Charter Certificate from  
John Doe dba Doe's Limo

Salt Marsh Ventures, LLC d/b/a Two Men and a Truck of Beaufort  
Application for Class E (Household Goods) Certificate of Public  
Convenience and Necessity Between Points and Places in  
South Carolina

BEFORE THE  
PUBLIC SERVICE COMMISSION  
OF SOUTH CAROLINA

## TRANSPORTATION COVER SHEET

## DOCKET

NUMBER: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

If this is your first time filing an application with the PSC, you will not have a Docket Number. The Commission will assign one to you. If you have filed with the Commission before, a Docket Number was assigned and should be entered above.

(Please type or print)

Submitted by: JACK PRINBLETelephone: 803-343-1270

Address: 1501 MAIN STREET, 5<sup>th</sup> FLOOR  
COLUMBIA, SC 29201

Fax: 803-779-4749Other: 803-479-5764Email: jack.prinble@arlaw.com

NOTE: The cover sheet and information contained herein neither replaces nor supplements the filing and service of pleadings or other papers as required by law. This form is required for use by the Public Service Commission of South Carolina for the purpose of docketing and must be filled out completely.

## NATURE OF ACTION (Check all that apply)

- |   |  |
|---|--|
| <input type="checkbox"/> Application - Class A/A Restricted   | <input type="checkbox"/> Request for Name Change on Certificate        |
| <input type="checkbox"/> Application - Class C Taxi   | <input type="checkbox"/> Request to Amend Scope of Authority           |
| <input type="checkbox"/> Application - Class C Charter  | <input type="checkbox"/> Request to Amend Tariff (rate increase, etc.) |
| <input type="checkbox"/> Application - Class C Charter Bus  | <input type="checkbox"/> Request to Amend Passenger Limit              |
| <input type="checkbox"/> Application - Class C Non-Emergency  | <input type="checkbox"/> Request                                       |
| <input type="checkbox"/> Application - Class C Stretcher Van  | <input type="checkbox"/> Exhibit                                       |
| <input checked="" type="checkbox"/> Application - Class E Household Goods   | <input type="checkbox"/> Late-Filed Exhibit                            |
| <input type="checkbox"/> Application - Class E Hazardous Waste  | <input type="checkbox"/> Letter  |
| <input type="checkbox"/> Application  | <input type="checkbox"/> Proposed Order                                |
| <input type="checkbox"/> Request for Extension to Comply with Order   | <input type="checkbox"/> Publisher's Affidavit                         |
| <input type="checkbox"/> Request for Order Granting Authority to Obtain a Certificate of Public Convenience and Necessity to be Rescinded | <input type="checkbox"/> Reservation Letter                            |
| <input type="checkbox"/> Request for Cancellation of Certificate  | <input type="checkbox"/> Response                                      |
| <input type="checkbox"/> Request for Suspension   | <input type="checkbox"/> Return to Petition                            |
| <input type="checkbox"/> Request for Reinstatement  | <input type="checkbox"/> Other: _____                                  |

If you have any questions about this form, please contact the PUBLIC SERVICE COMMISSION at 803-896-5100.

PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA  
101 Executive Center Drive, Suite 100  
Columbia, South Carolina 29210

Phone: (803) 896-5100 FAX: (803) 896-5199

APPLICATION FOR CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY FOR OPERATION OF  
MOTOR VEHICLE CARRIER

Select Class: (Check one)

Date: 12/5/17

- ☒ E (HHG) - Household Goods  
☐ E (HAZ) - Hazardous Material

**IMPORTANT!** If application is to amend scope of authority, a current annual report must be on file with the Commission before application will be accepted. If application is for a NEW CERTIFICATE, do not submit annual report.

Check one:

- ☒ New Application  
☐ Amended Scope of Authority

Current Scope:  
(list counties)

Amended Scope:  
(list counties)

1. SALT MARSH VENTURES, LLC dba Two Men And A Truck / Beaufort  
Name under which business is to be conducted (corporation, partnership, or sole proprietorship, with or without trade name.)

Street Address of Applicant

107 SANORA AVE GREENVILLE, SC 29611

Mailing Address of Applicant (if different from street address)

864-329-1228

Phone

864-329-1092

FAX

bryan.feldman@twomen.com

Email Address

2. If the Applicant is an LLC or a corporation, a copy of the Certificate of Existence from the South Carolina Secretary of State and the Articles of Incorporation must be attached. (If incorporated outside of SC, attach South Carolina Secretary of State "Foreign Corporation" Certificate.)

# *The State of South Carolina*



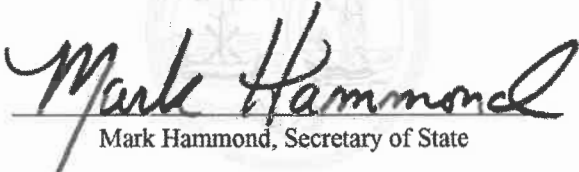
*Office of Secretary of State Mark Hammond*

## **Certificate of Existence**

**I, Mark Hammond, Secretary of State of South Carolina Hereby Certify that:**

**SALT MARSH VENTURES, LLC,**  
a limited liability company duly organized under the laws of the State of South Carolina on November 2nd, 2017, with a duration that is until 11/01/2117, has as of this date filed all reports due this office, paid all fees, taxes and penalties owed to the State, that the Secretary of State has not mailed notice to the company that it is subject to being dissolved by administrative action pursuant to S.C. Code Ann. 33-44-809, and that the company has not filed articles of termination as of the date hereof.

Given under my Hand and the Great Seal  
of the State of South Carolina this 2nd day  
of November, 2017.

  
Mark Hammond, Secretary of State

  
SECRETARY OF STATE OF SOUTH CAROLINA

STATE OF SOUTH CAROLINA  
SECRETARY OF STATE

ARTICLES OF ORGANIZATION  
Limited Liability Company – Domestic

The undersigned delivers the following articles of organization to form a South Carolina limited liability company pursuant to S.C. Code of Laws Section 33-44-202 and Section 33-44-203.

1. The name of the limited liability company (Company ending must be included in name\*)

Salt Marsh Ventures, LLC

\*Note: The name of the limited liability company must contain one of the following endings: "limited liability company" or "limited company" or the abbreviation "LLC," "LLC," "LC," "LC," or "Ltd. Co."

2. The address of the initial designated office of the limited liability company in South Carolina is  
107 Sandra Avenue

(Street Address)

Greenville, South Carolina 29611

(City, State, Zip Code)

3. The initial agent for service of process is

Rebecca Feldman

(Name)

(Signature of Agent)

And the street address in South Carolina for this initial agent for service of process is:  
107 Sandra Avenue

(Street Address)

Greenville

South Carolina 29611

(City)

(Zip Code)

4. List the name and address of each organizer. Only one organizer is required, but you may have more than one.

(a)

Deana Sellars

(Name)

135 S Main Street, Suite 701

(Street Address)

Greenville, South Carolina 29601

(City, State, Zip Code)

Nov 02 2017

REFERENCE ID: 1711011748473

  
SECRETARY OF STATE OF SOUTH CAROLINA

Salt Marsh Ventures, LLC

Name of Limited Liability Company

9. Any other provisions not consistent with law which the organizers determine to include, including any provisions that are required or are permitted to be set forth in the limited liability company operating agreement may be included on a separate attachment. Please make reference to this section if you include a separate attachment.

10. Each organizer listed under number 4 must sign.

Deana Sellars

Signature of Organizer

Date: 11/01/2017

Signature of Organizer

Date: \_\_\_\_\_

Nov. 02 2017

REFERENCE ID: 1711011748473

*Mark Hammond*  
SECRETARY OF STATE OF SOUTH CAROLINA

Salt Marsh Ventures, LLC.

Name of Limited Liability Company

(b)

(Name)

(Street Address)

(City, State, Zip Code)

5. ☒ Check this box only if the company is to be a term company. If the company is a term company, provide the term specified. 11/01/2117
6. ☒ Check this box only if management of the limited liability company is vested in a manager or managers. If this company is to be managed by managers, include the name and address of each initial manager.

(a)

Bryan Feldman

(Name)

107 Sandra Avenue

(Street Address)

Greenville, South Carolina 29611

(City, State, Zip Code)

(b)

Robert E Barnes Jr.

(Name)

907 Caledon Court

(Street Address)

Greenville, South Carolina 29615

(City, State, Zip Code)

7. ☐ Check this box only if one or more of the members of the company are to be liable for its debts and obligations under Section 33-44-303(c). If one or more members are so liable, specify which members, and for which debts, obligations or liabilities such members are liable in their capacity as members. This provision is optional and does not have to be completed.

8. Unless a delayed effective date is specified, these articles will be effective when endorsed for filing by the Secretary of State. Specify any delayed effective date and time \_\_\_\_\_.

## 3. Select Entity Type: (Check one)

- ☐ Individual Owner/Sole Proprietorship
- ☐ Partnership - List names and address of all person having an interest in the business.
- ☒ Corporation - List names and addresses of two principal officers.

ROBERT BARNES, PRESIDENT

BRYAN FELDMAN, VICE-PRESIDENT

REBECCA FELDMAN, SECRETARY

4. Is applicant certified to provide **intrastate** transportation of household goods in another state: (Check one.)

- ☐ Yes ☒ No

*If yes, attach a letter from the regulatory agency in the state(s) stating applicant is in compliance with the rules and regulations of said state agency.*

## 5. Has applicant been convicted of operating with no intrastate household goods authority or failure to abide by the rules and regulations pertaining to the intrastate transportation of household goods in this state or any other state? (Check one.)

- ☐ Yes ☒ No

*If yes, list dates and nature of convictions below.*

## 6. Has applicant ever had a certificate authorizing the transportation of household goods revoked in this state or any other state? (Check one.)

- ☐ Yes ☒ No

*If yes, list dates and nature of revocations below.*

## 3. Select Entity Type: (Check one)

- ☐ Individual Owner/Sole Proprietorship
- ☐ Partnership - List names and address of all person having an interest in the business.
- ☒ Corporation - List names and addresses of two principal officers.

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REBECCA FELDMAN, SECRETARY

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- ☐ Yes ☒ No

*If yes, list dates and nature of convictions below.*

## 6. Has applicant ever had a certificate authorizing the transportation of household goods revoked in this state or any other state? (Check one.)

- ☐ Yes ☒ No

*If yes, list dates and nature of revocations below.*



Applicant is financially able to furnish the services as specified in this application and submits the following statement of assets and liabilities.

the Company is a newly formed entity with no current financial statements. See attached budget for first year of operations. The Company will provide additional financial documents as the Docket progresses.

### Financial Statement

Applicant's assets and liabilities are as follows:

<u>Assets:</u>	<u>Liabilities:</u>
Value of Real Estate <input type="text"/>	Mortgage/Loan on Real Estate <input type="text"/>
Value of Motor Vehicles <input type="text"/>	Loans Owed on Motor Vehicles <input type="text"/>
Cash on Hand <input type="text"/>	Business/Other Loans Owed <input type="text"/>
Cash in Bank <input type="text"/>	Other Liabilities or Debts <input type="text"/>
Value of Other Assets and Equipment <input type="text"/>	<b>Total Liabilities</b> <input type="text"/>
<b>Total Assets</b> <input type="text"/>	

### INSTRUCTIONS:

1. "Value of Real Estate" means the actual or estimated market value of any real property/buildings owned by the Company/Business Applying for a Certificate.
2. "Mortgage/Loan on Real Estate" means the outstanding balance on any Mortgage, Equity Line or other Loan secured by the Real Estate listed in Item 1.
3. "Value of Motor Vehicles" means the actual or fair estimated value of any moving vans, trucks or other vehicles owned by the Company/Business Applying for a Certificate.
4. "Loans Owed on Motor Vehicles" means the outstanding balance on any loans or liens on the vehicles listed in Item 3.
5. "Cash on Hand" is the total of actual cash held by the Company/Business applying for a Certificate on the day this form is filled out.
6. "Business/Other Loans Owed" means the outstanding balance on any small business loan or other unsecured loan made by a person, bank or business to the Business/Company applying for a Certificate.
7. "Cash in Bank" means the current balance in checking accounts, savings accounts or the like in the name of the Company/Business applying for a Certificate. Do not include retirement accounts or personal bank account balances.
8. "Value of Other Assets and Equipment" should include the actual or estimated value of items such as office equipment (computers/furnishings), moving equipment (hand trucks/blankets/strapping), and trailers.
9. "Other Liabilities or Debts" means specific amounts/balances which the Company/Business applying for a Certificate knows that it owes to other persons or companies; for example Franchise Fees. This does NOT include regular bills such as electricity bills, security system costs, insurance, salaries, etc.



[illegible][illegible]



<b>7800 - FRANCHISE OPERATING COST</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,749</b>	<b>\$2,955</b>	<b>\$4,504</b>	<b>\$5,330</b>	<b>\$5,949</b>	<b>\$5,846</b>	<b>\$5,536</b>	<b>\$4,504</b>	<b>\$4,297</b>	<b>\$5,330</b>	<b>\$47,000</b>	<b>9.4%</b>
7910 - Interest-Other			\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,000	
7915 - Interest-Line of Credit			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
7920 - Bad Debt Expense			\$53	\$60	\$113	\$142	\$163	\$159	\$149	\$113	\$106	\$142	\$1,200	
7930 - Credit Card Processing Fees			\$241	\$273	\$515	\$643	\$740	\$724	\$676	\$515	\$483	\$643	\$5,454	
7940 - Bank Fees			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
<b>7900 - FINANCE COST</b>	<b>\$0</b>	<b>\$0</b>	<b>\$394</b>	<b>\$434</b>	<b>\$728</b>	<b>\$885</b>	<b>\$1,003</b>	<b>\$983</b>	<b>\$924</b>	<b>\$728</b>	<b>\$689</b>	<b>\$885</b>	<b>\$7,654</b>	<b>1.5%</b>
8110 - CSR Wages			\$2,080	\$2,080	\$2,080	\$2,080	\$2,080	\$2,080	\$2,080	\$2,080	\$2,080	\$2,080	\$20,800	
8120 - CSR Wages - Commis/Bonus			\$69	\$78	\$146	\$183	\$210	\$206	\$192	\$146	\$137	\$183	\$1,551	
8130 - CSR Wages - OT			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8210 - Manager Wages			\$3,333	\$3,333	\$3,333	\$3,333	\$3,333	\$3,333	\$3,333	\$3,333	\$3,333	\$3,333	\$33,333	
8220 - Manager Wages - Commis/Bonus			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8230 - Manager Wages - OT			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8310 - Office Staff Wages			\$2,916	\$2,916	\$2,916	\$2,916	\$2,916	\$2,916	\$2,916	\$2,916	\$2,916	\$2,916	\$29,160	
8320 - Office Staff - Commis/Bonus			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8330 - Office Staff Wages - OT			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8410 - Sales Staff Wages			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8420 - Sales Staff - Commis/Bonus			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8430 - Sales Staff Wages - OT			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8510 - IHC Wages			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8520 - IHC Wages - Commis/Bonus			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8530 - IHC Wages - OT			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8610 - GM Wages - Multi-Unit			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8620 - GM - Commis/Bonus - Multi Unit			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8630 - GM - OT - Multi-Unit			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8640 - Management Fee			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8800 - Benefits			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8810 - Payroll Taxes			\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$4,500	
8820 - 401K Company Contribution			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8830 - Workers Comp Insurance			\$88	\$89	\$89	\$90	\$90	\$90	\$90	\$89	\$89	\$90	\$893	
<b>8000 - SUPPORT STAFF</b>	<b>\$0</b>	<b>\$0</b>	<b>\$8,936</b>	<b>\$8,946</b>	<b>\$9,015</b>	<b>\$9,052</b>	<b>\$9,080</b>	<b>\$9,075</b>	<b>\$9,061</b>	<b>\$9,015</b>	<b>\$9,006</b>	<b>\$9,052</b>	<b>\$90,238</b>	<b>18.0%</b>
8910 - Owner Wages			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8920 - Owner Wages - Commis/Bonus			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8930 - Owner Wages - OT			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8950 - Benefits			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8960 - Owner Other Expense			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
<b>8900 - OWNERS COMPENSATION</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.0%</b>
<b>TOTAL EXPENSES</b>	<b>\$0</b>	<b>\$2,350</b>	<b>\$29,723</b>	<b>\$25,540</b>	<b>\$25,145</b>	<b>\$25,959</b>	<b>\$26,538</b>	<b>\$26,148</b>	<b>\$26,165</b>	<b>\$24,338</b>	<b>\$24,971</b>	<b>\$25,185</b>	<b>\$262,062</b>	<b>52.4%</b>
<b>TOTAL OPERATING EXPENSES</b>	<b>\$0</b>	<b>\$2,350</b>	<b>\$43,717</b>	<b>\$39,856</b>	<b>\$48,757</b>	<b>\$54,537</b>	<b>\$58,641</b>	<b>\$57,666</b>	<b>\$55,928</b>	<b>\$48,738</b>	<b>\$48,425</b>	<b>\$53,763</b>	<b>\$512,378</b>	<b>102.5%</b>
<b>NET OPERATING INCOME</b>	<b>\$0</b>	<b>(\$2,350)</b>	<b>(\$21,593)</b>	<b>(\$14,782)</b>	<b>(\$1,559)</b>	<b>\$4,460</b>	<b>\$9,205</b>	<b>\$8,706</b>	<b>\$6,019</b>	<b>(\$1,540)</b>	<b>(\$4,177)</b>	<b>\$5,234</b>	<b>(\$12,378)</b>	<b>-2.5%</b>

**PROPOSED RATES AND CHARGES FOR SERVICE**

Proposed Rates and Charges (List only maximum charges per mile or trip, and/or hourly rate):

SEE ATTACHED

**COMMODITIES TO BE TRANSPORTED AND AREA(S) TO BE SERVED**

Commodities to be Transported: (Check one)

☒ Household Goods, as defined in R103-210(1)

☐ Hazardous Wastes, as defined in R103-210(2)

Requested Scope of Authority: Check all counties in which you are requesting permission to operate. You will only be allowed to operate in those counties checked below. You may request "Statewide" authority if you intend to operate in all counties in South Carolina.

- |                                     |                                       |                                     |                                     |   |
|-------------------------------------|---------------------------------------|-------------------------------------|-------------------------------------|---|
| <input type="checkbox"/> Abbeville  | <input type="checkbox"/> Cherokee     | <input type="checkbox"/> Florence   | <input type="checkbox"/> Lee        | <input type="checkbox"/> Saluda               |
| <input type="checkbox"/> Aiken      | <input type="checkbox"/> Chester      | <input type="checkbox"/> Georgetown | <input type="checkbox"/> Lexington  | <input type="checkbox"/> Spartanburg          |
| <input type="checkbox"/> Allendale  | <input type="checkbox"/> Chesterfield | <input type="checkbox"/> Greenville | <input type="checkbox"/> Marion     | <input type="checkbox"/> Sumter               |
| <input type="checkbox"/> Anderson   | <input type="checkbox"/> Clarendon    | <input type="checkbox"/> Greenwood  | <input type="checkbox"/> Marlboro   | <input type="checkbox"/> Union                |
| <input type="checkbox"/> Bamberg    | <input type="checkbox"/> Colleton     | <input type="checkbox"/> Hampton    | <input type="checkbox"/> McCormick  | <input type="checkbox"/> Williamsburg         |
| <input type="checkbox"/> Barnwell   | <input type="checkbox"/> Darlington   | <input type="checkbox"/> Horry      | <input type="checkbox"/> Newberry   | <input type="checkbox"/> York                 |
| <input type="checkbox"/> Beaufort   | <input type="checkbox"/> Dillon       | <input type="checkbox"/> Jasper     | <input type="checkbox"/> Oconee     |   |
| <input type="checkbox"/> Berkeley   | <input type="checkbox"/> Dorchester   | <input type="checkbox"/> Kershaw    | <input type="checkbox"/> Orangeburg | <input checked="" type="checkbox"/> Statewide |
| <input type="checkbox"/> Calhoun    | <input type="checkbox"/> Edgefield    | <input type="checkbox"/> Lancaster  | <input type="checkbox"/> Pickens    |   |
| <input type="checkbox"/> Charleston | <input type="checkbox"/> Fairfield    | <input type="checkbox"/> Laurens    | <input type="checkbox"/> Richland   |   |

Salt March Ventures, LLC d/b/a Two Men and a Truck Beaufort  
South Carolina Household Goods Tariff

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**REGULATIONS AND SCHEDULE OF CHARGES APPLICABLE TO  
CERTAIN INTRASTATE HOUSEHOLD GOODS MOVES WITHIN THE  
STATE OF SOUTH CAROLINA**

# Salt March Ventures, LLC d/b/a Two Men and a Truck Beaufort South Carolina Household Goods Tariff

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# Salt March Ventures, LLC d/b/a Two Men and a Truck Beaufort South Carolina Household Goods Tariff

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## Applicability of Tariff

This tariff contains the regulations and rates applicable to the provision of intrastate household goods moved by Two Men and a truck of Beaufort. These services are furnished between points and places in South Carolina.

# Salt March Ventures, LLC d/b/a Two Men and a Truck Beaufort South Carolina Household Goods Tariff

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## SECTION 1

### **1.0 TRANSPORTATION CHARGES**

Transportation Charges include the hourly rates as listed below.

#### **1.1 Hourly Rates and Charges**

Moves will be conducted on a “straight time” basis, with a minimum hourly charge as set out below plus actual travel time. The clock starts at the appropriate hourly rate when the movers leave the Two Men and a Truck of Beaufort office location back to the office once they have unloaded at the customers’ new home.

##### **Hourly Rates — Weekdays (Monday — Thursday)**

Hourly rate per one mover, residential -- \$75.00/hour

Hourly rate per two movers, residential-- \$105.00/hour

Hourly rate per three movers, residential -- \$130.00/hour

Additional movers: \$25.00/hour

##### **Hourly Rates — Weekends (Friday, Saturday and Sunday)**

Hourly rate per one mover, residential -- \$90.00/hour

Hourly rate per two movers, residential-- \$115.00/hour

Hourly rate per three movers, residential-- \$140.00/hour

Additional movers will be billed at an hourly rate of \$30.00.

Additional trucks over one will be billed at the rates set forth above.

#### **1.2 Minimum Hourly Charges**

Customers will be charged a two-hour minimum, and then in fifteen-minute increments thereafter. If customers cancel within 48 hours of their move, Salt March Ventures will charge the applicable minimum.

# Salt March Ventures, LLC d/b/a Two Men and a Truck Beaufort South Carolina Household Goods Tariff

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## SECTION 2

### **2.0 ADDITIONAL SERVICES**

The following charges shall be assessed in addition to the hourly rates quoted in Section 1.1 of this tariff

#### **2.1 Bulky Article Charges (per item)**

##### **2.1.1 Tanning Beds**

To move a tanning bed, alone or along with other household goods, there is a flat charge of \$75 in addition to the appropriate hourly rate as set forth in Section 1.1 above. The two-hour minimum applies when moving a tanning bed, and additional time will be charged in fifteen-minute increments.

##### **2.1.2 Fire proof file cabinets and safes, floor model copiers**

To move these items alone or along with other household goods (first floor to first-floor only unless there is an elevator) is a flat charge of \$90 in addition to the appropriate hourly rate as set forth in Section 1.1 above. The two hour minimum applies when moving any of these items, and additional time will be charged in fifteen minute increments.

##### **2.1.3 Other Bulky Items**

Any bulky articles not listed above will be charged the same as the appropriate hourly rate.

##### **2.1.1 Right to Decline to Move Items**

Two Men and a Truck of Beaufort reserves the right to decline, at its sole discretion, to move particular items because of their bulk or fragile nature. No slate top pool tables will be moved.

### **2.2 Piano Charges**

#### **2.2.1 Spinnet, console or studio pianos:**

For moving a spinet, console, or studio piano, (first floor to first floor only unless an elevator is available), alone or along with other household goods there is a fee of \$75.00 in addition to the appropriate hourly rate as set forth in Section 1.1 above. The two hour minimum applies when moving a spinet, console or studio piano, and additional time will be charged in fifteen-minute increments.

#### **2.2.2 Upright pianos (48 inches or taller)**

## Salt March Ventures, LLC d/b/a Two Men and a Truck Beaufort South Carolina Household Goods Tariff

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For moving an upright piano (first floor to first floor only unless an elevator is available), alone or along with other household goods there is a fee of \$120.00 in addition to the appropriate hourly rate as set forth in Section 1.1 above. The two hour minimum applies when moving an upright piano, and additional time will be charged in fifteen-minute increments.

### **2.2.3 Baby grand pianos**

For moving a baby grand piano (first floor to first floor only unless an elevator is available), alone or along with other household goods there is a fee of \$150.00 in addition to the appropriate hourly rate as set forth in Section 1.1 above. The two hour minimum applies when moving a baby grand piano, and additional time will be charged in fifteen-minute increments.

### **2.2.4 Restrictions on Piano Moves**

All other types of pianos not listed in this Section 2.2 will be referred to piano movers.

### **2.3 Elevator or Stair Carry**

Two Men and a Truck of Beaufort does not charge an additional fee for elevator or stair carry, except as specified in Section 2.1 above.

### **2.4 Excessive Distance or Long Carry Charges**

Two Men and a Truck of Beaufort does not charge customers an additional fee for carrying articles an excessive distance, long carry charges, articles, or special serving. These charges are the same as the appropriate hourly rate.

### **2.5 Pick Up and Delivery**

Two Men and a Truck of Beaufort does not charge an additional fee for making additional pick-ups or deliveries after the initial stop.

### **2.6 Packing and Unpacking**

We are not responsible for items packed by the customer. Boxes containing fragile or breakable items must be properly labeled. We reserve the right to decline any moves consisting of extremely large or fragile items.

### **2.7 Articles, Special Servicing**

The rates and charges in this tariff do not include servicing or connection of appliances such as freezers, refrigerators, washers, dryers, and similar articles.

### **2.8 Waiting Time**

## Salt March Ventures, LLC d/b/a Two Men and a Truck Beaufort South Carolina Household Goods Tariff

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Customers will be charged for waiting time the same as the appropriate hourly rate.

### **2.9 Overnight Storage**

Overnight storage of a customer's items on a truck will be charged at a rate of \$100 per night.

### **2.10 Hotel Fee**

For moves within South Carolina totaling more than 150 miles one way, there will be a hotel fee of \$200.00 for two men or \$300.00 for three men per night.

### **2.11 Holding Fee**

If customer needs items held on a truck for more than four (4) hours on a scheduled move day, the customer will be charged a fee of \$250.00.

# Salt March Ventures, LLC d/b/a Two Men and a Truck Beaufort South Carolina Household Goods Tariff

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## SECTION 3

### **3.0 RULES AND REGULATIONS**

#### **3.1 Claims**

Although our movers will be careful with your possessions, from time to time damages may occur. If damages are caused by our service, we reserve the right to repair the damage(s) in question. If we determine that damage(s) cannot be repaired, customer will be compensated based on the level of coverage chosen, as set forth below.

##### **3.1.1 Standard Valuation**

This coverage is free with the customer move. In the event that anything is lost or damaged during the move, you will be reimbursed at \$0.60 per pound per article. That means if an item is damaged or lost, you are entitled to the value of the item or damage tip to a maximum of the weight of the article times \$0.60 per pound. This value is often less than the actual value of your articles.

##### **3.1.2 Depreciated Value Coverage**

This coverage allows the customer to declare the total depreciated value of the shipment. If items are lost, damaged, or destroyed the customer is reimbursed the depreciated value of the goods declared at \$2.25 per pound per article. This coverage costs \$3.00 for every \$1,000 of declared depreciated shipment value.

##### **3.1.3 Full Replacement Coverage**

This coverage allows the customer to declare the total value of their shipment. If articles are lost, damaged, at destroyed the customer is reimbursed the full value of the goods declared or \$6.00 per pound per article. The coverage costs \$6.00 per \$1,000 of the declared total value of the shipment.

#### **3.2 Presentation of Claims**

If there is damage you discover on the day of your move, notify us immediately. All claims for loss, damage or overcharge must be written and attached to the Bill of Lading. In the event you have claims for concealed damage, Two Men and a Truck of Beaufort must be given a reasonable opportunity to inspect damaged items in their original packing. Our movers will complete a Damage Report before they leave your site

If you discover damage after the move, call the office within 96 hours of your move.

No damage claims will be honored until the charges for moving services are paid in full. You will be asked to sign a Moving Services Agreement acknowledging this.

## Salt March Ventures, LLC d/b/a Two Men and a Truck Beaufort South Carolina Household Goods Tariff

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### **3.3 Governing Publications**

Our rates and charges are governed by the terms and conditions of this tariff, and the Rules and Regulations of the South Carolina Public Service Commission.

### **3.4 Items of Particular Value**

We do not assume any liability whatsoever for documents, currency, credit cards, jewelry, watches, precious stones or articles of extraordinary value including accounts, bills, deeds, evidences of debt, securities, notes, postage stamps, stamp collections, trading stamps, revenue stamps, letters or packets of letters, alcoholic beverages, firearms, coin collections, articles of peculiarly inherent or intrinsic value, precious metals or articles manufactured there from. We will not accept responsibility for safe delivery of such articles if they come into our possession with or without our knowledge.

### **3.5 Bill of Lading, Contract Terms, and Conditions**

Each customer will be provided with a copy of Two Men and a Truck of Beaufort's Bill of Lading. The terms and conditions of the Bill of Lading, attached hereto, are hereby incorporated by reference.

### **3.6 Delays**

Two Men and a Truck of Beaufort shall not be liable for any damages resulting from delays in transporting household goods resulting from an act of God or fault or neglect of any unforeseen entities.

## DESCRIPTION OF EQUIPMENT

You are **not** required to own a vehicle to file an application. However, prior to the Commission hearing, you will be required to have obtained a vehicle.

MAKE	YEAR & MODEL	VIN#	EMPTY WEIGHT
SEE ATTACHED TRUCK ORDER			





## NEW TRUCK ORDER

MEMPHIS, TN 38116  
3331 ONE PL  
1-901-332-8990

SOUTHLAND TRUCK CENTER, INC. ("Dealer")

doing business as: MHC FORD - MEMPHIS

PURCHASER			ADDRESS			
Upward Endeavors LLC			107 Sandra Ave			
BUSINESS PHONE	OTHER PHONE	CITY	STATE	ZIP CODE	COUNTY	DATE
864-329-1228		Greenville	SC	29611-6129	GREENVILLE	10/19/2017
QUANTITY	YEAR	MAKE	MODEL	BODY TYPE	SALESPERSON	
2	2018	FORD	F750	TRUCK/MOVINGBODY	JACK RUSSELL	
STOCK NUMBER	COLOR	TO BE DELIVERED ON OR ABOUT			FINANCIAL SOURCE	
	white	02/21/2018			Cash	
SERIAL NUMBERS						
PRICE OF VEHICLE(s) INCLUDING FET						\$152,646.00
2018 Ford Extended Cab.....\$54,125.00 Alvan Pro mover body Base price before options.....\$22,198.00 With Melcher #1230, DOT, and Graphics/Install, Spotlight Total.....\$ 76,323.00 +295.00 Doc Fee						

TRADE TERMS AGREEMENT APPLICABLE ☐ YES ☒ NO

**NOTE: If vehicle(s) are not funded within 15 days of truck receipt date at the dealer, customer will be charged a per diem amount per unit until units are fully funded. Customer has 60 days from delivery date of the truck to return and have any add-ons listed on the sales order completed.**

DESCRIPTION OF TRADE-IN OR TRADE ATTACHMENT				
YEAR	MAKE	MODEL	SUBTOTAL	\$152,646.00
			BUSINESS TAX	
SERIAL NUMBER		MILEAGE	SALES TAX	
			LOCAL TAX	
BALANCE OWED TO		TRADE DIFFERENCE	DOCUMENTATION FEE	\$295.00
			REGISTRATION FEES	
			TOTAL DELIVERED PRICE	\$152,941.00
			LESS: TRADE-IN ALLOWANCE	
			LESS: BALANCE OWED ON TRADE-IN	
			TRADE-IN EQUITY	
			LESS: CASH DEPOSIT SUBMITTED WITH ORDER	
PURCHASER'S CERTIFICATION			CASH DUE ON DELIVERY (Includes above Taxes, but may not be inclusive of all Applicable Taxes)	
Purchaser and the person signing this Order on behalf of Purchaser hereby certify that:			UNPAID BALANCE (Amount to be Separately Financed by Purchaser) Due in Cash on Delivery	
1. Purchaser and the person signing this Order on behalf of Purchaser have carefully reviewed the terms and conditions printed on the front and reverse side hereof, and agree to be bound thereby. The terms and conditions printed on the front and reverse side hereof represent the entire and integrated agreement between the parties relating to the purchase and sale of the Vehicle and cancels and supersedes prior negotiations, representations or agreements, either written or oral.			\$152,941.00	
2. Purchaser and the person signing this Order on behalf of Purchaser have Carefully reviewed this Order and fully understand that the Vehicle listed above will be equipped only with the optional equipment specifically listed on the face of this Order plus all standard equipment as designated by the manufacturer at the time of delivery.			<b>READ ALL PAGES OF THIS ORDER</b>  THE TERMS AND CONDITIONS ON PAGE 2 HEREOF ARE PART OF THIS ORDER.  THIS ORDER IS NOT VALID UNLESS SIGNED BY AND ACCEPTED BY AN AUTHORIZED MANAGER OF DEALER.  THE PRICE OF THIS VEHICLE DOES NOT INCLUDE ANY APPLICABLE TAXES, WHICH ARE THE RESPONSIBILITY OF PURCHASER AS SET FORTH ON ALL PAGES HEREOF.  ANY TAXES DISPLAYED ON THIS TRUCK ORDER ARE ESTIMATED. ACTUAL TAXES, AS APPLICABLE, WILL BE INVOICED TO THE PURCHASER AT THE PREVAILING TAX RATES AVAILABLE AT TIME OF VEHICLE INVOICE.	
3. The person signing this Order on behalf of Purchaser is of legal age to execute binding contracts in this State. The person signing this Order on behalf of Purchaser has the authority and has been duly authorized to sign this Order on behalf of the Purchaser.				

THIS ORDER CONTAINS A BINDING ARBITRATION PROVISION WHICH MAY BE ENFORCED BY THE PARTIES

TERMS AND CONDITIONS ON PAGE 2 HEREOF ARE PART OF THIS AGREEMENT

SIGNED (AUTHORIZED REPRESENTATIVE OF PURCHASER)	DATE	ACCEPTED BY DEALER	DATE
	10/23/17		

(55-31749-39103)

TRCK-SALE-WI-4.3-02-A (REV 05/13)

Customer Initials

MHCUDI795000

## INSURANCE QUOTE

This form **MUST BE COMPLETED.**

The insurance quote must be complete, listing current insurance premiums. At the discretion of the Commission, a copy of current insurance policies may be required. Do not provide a copy of insurance policies unless requested. You will not be required to purchase insurance until your application has been approved and an order has been issued by the PSC. THIS IS ONLY A QUOTE.

The following insurance quote is for:

SALT MARSH VENTURES, LLC dba Two Men And A TRUCK/ BEaufort

Name of Applicant

107 SAVORA AVENUE GREENVILLE, SC 29611

Address of Applicant

**Amount of Premium:**

**Limits Quoted: (See Below)**

Liability Insurance \$ 4,000

Limits 1,000,000

Cargo Insurance \$ 3,000

Limits 200,000

\* Attach Certificate of Insurance if available.

TRANSVARD INSURANCE Company

Name of Insurance Company

301 N. LAKE AVENUE, SUITE 400 PASADENA, CA 91101

Home Office Address of Company

I, the Applicant, am familiar with the Commission's Rules and Regulations relating to insurance requirements and the above quote meets the minimum insurance limits prescribed. The insurance company making this quote is authorized by the South Carolina Department of Insurance to do business in South Carolina.

\* Form E and Form H Certificates of Insurance are required to be filed with the Office of Regulatory Staff (ORS). The schedule of minimum limits for Household Goods carriers are listed below:

Vehicle liability for vehicles less than 10,000 lbs. GVWR	\$ 500,000
Vehicle liability for vehicles 10,000 lbs. or more GVWR	\$ 750,000
Cargo - For loss of or damage to property carried on any one motor vehicle	\$ 2,500
For loss of or damage to or aggregate of losses or damages of or to property occurring at any one time and place	\$ 5,000

**NOTICE:**

If you wish to self-insure your motor vehicles for liability and property damage, you must comply with S.C. Code Ann. Sections 56-9-60 and 58-23-910. For more information, contact the Department of Motor Vehicles at (803) 896-8457 or (803) 896-9903.

If you wish to apply as a self-insured for worker's compensation coverage in South Carolina you may do so with the South Carolina Worker's Compensation Commission (WCC) provided that you will be able to: 1) post a surety bond or letter-of-credit with the WCC for a minimum of \$500,000, 2) agree to pay a yearly self-insurance tax, and 3) agree to pay an annual assessment to the South Carolina Second Injury Fund. For more information, contact the WCC Self-Insurance Division at (803) 737-5712 or on the web at [www.wcc.state.sc.us/self-insurance](http://www.wcc.state.sc.us/self-insurance).

**Exhibit Fit, Willing, and Able (FWA)**

SALT MARSH VENTURES, LLC dba Two Men And A Truck / BEAUFORT

Name

1. Does Applicant have a Safety Rating from the U.S.D.O.T.?

☐ Yes ☒ No ☐ Pending (Submit when received.)

If Yes, indicate rating below and provide copy.

☐ Satisfactory ☐ Conditional ☐ Unsatisfactory

2. Have any of Applicant's drivers or vehicles been placed "out of service" by Transport Police safety officers in the past twelve (12) months?

☐ Yes ☒ No

3. Are there currently any outstanding judgment(s) against the Applicant?

☐ Yes ☒ No

If "Yes", list judgements here:

4. Is Applicant familiar with all statutes and regulations, including safety regulations and workers' compensation laws that govern for-hire motor carrier operations in South Carolina, and does Applicant agree to operate in compliance with these statutes and regulations?

☒ Yes ☐ No

5. Is Applicant aware of the Commission's insurance requirements and the insurance premium costs associated therewith? (The Insurance Quote on Page 6 must be completed, listing current insurance premiums.)

☒ Yes ☐ No

PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA  
101 EXECUTIVE CENTER DRIVE, SUITE 100  
COLUMBIA, SOUTH CAROLINA 29210

Applicant is familiar with the provision of S.C. Code Ann. §58-23-10, et seq.(1976), and amendments thereto, and R.103-100 through R.103-241 of the Commission's Rules and Regulations for Motor Carriers (Volume 10, S.C. Code Ann. Regs., 1976), and R.38-400 through R.38-503 of the Department of Public Safety's Rules and Regulations for Motor Carriers (Volume 2, S.C. Code Ann., 1976) and amendments thereto, and hereby promises compliance therewith.

S.C. Code Ann. Section 58-3-250 states, in part, that every final order of the Commission must be served by electronic service, registered or certified mail, upon the parties to the proceeding or their attorneys.

Please check the applicable box:

- ☒ The Applicant AGREES to receive future Commission orders related to the Applicant's authority in South Carolina through the Commission's eService System. The Applicant authorizes the Commission to serve its orders by using the e-mail address as it appears on page one of this Application. To sign up for eService notifications, please visit [www.psc.sc.gov](http://www.psc.sc.gov) to create a My DMS account.
- ☐ The Applicant DOES NOT AGREE to receive future Commission orders related to the Applicant's authority in South Carolina through the Commission's eService System.

The Applicant believes that there is a need for its company's services in the proposed service area.

The Applicant understands that this completed Application serves as prefiled testimony for the Applicant for hearing purposes.

The Applicant for the Certificate of Public Convenience and Necessity as set forth in the foregoing, swear or affirm that all statements contained in the above application are true and correct.



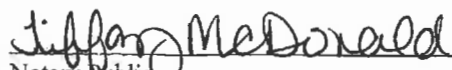
Applicant's Signature

Vice - President

Title of Applicant (e.g. President, Owner, etc.)

STATE OF SOUTH CAROLINA )  
COUNTY OF Greenville )

SWORN TO BEFORE ME  
This 6 day of December, 2017

  
Notary Public

Commission Expires August 28, 2018

**Personal Identification Information**

Name of Applicant: SALT MARSH VENTURES, LLC dba Two Men And A Truck / Beaufort  
Address: 107 SANORA AVENUE  
GREENVILLE, SC 29611  
Federal Employer  
Identification Number: [REDACTED]

\*\*\*\*\* Confidential \*\*\*\*\*

**For Internal Use Only**

Detach, complete and remit AFTER your safety audit has been performed by State Transport Police.

SALT MARSH VENTURES, LLC dba TWO MEN AND A TRUCK / BEAUFORT  
Applicant's Name

### Safety Certification

If your operations are subject to Safety Fitness Procedures of the Federal Motor Carrier Safety Regulations (FMCSR) (49 CFR Parts 100-199), even if you have not yet received a Safety Fitness Rating, you must certify as follows:

Applicant has access to and if familiar with all applicable U.S.D.O.T regulations relating to the safe operation of Commercial vehicles. In so certifying, applicant is verifying that, as a minimum, it:

1. Has in place a system and an individual responsible for ensuring overall compliance with the FMCSR and the HM regulations;
2. Can produce a copy of the FMCSR and the HM regulations;
3. Has in place a driver safety/orientation program;
4. Is familiar with the FMCSR governing driver qualifications and has in place a system for overseeing driver qualification requirements in accordance with 49 CFR Part 391.51C;
5. Has in place policies and procedures consistent with FMCSR governing driving and operational safety of commercial motor vehicles, including drivers' hours of service and vehicle inspection, repair, and maintenance (49 CFR Parts 392;395 and 396);
6. Are in compliance with the Controlled Substance and Alcohol Use and Testing as stated in FMCSR (49 CFR Part 40, 382, if applicable).

**Any applicant who certifies they are in compliance with FMCSR and/or the HM regulations and upon completion of a compliance review audit, is found not to be in compliance, may have its certificate revoked.**

PLEASE CHECK THE APPROPRIATE RESPONSE BELOW:

☒ Yes ☐ Not Applicable

**Exempt Applicants** - If you will operate only small vehicles (GVWR of 26,001 pounds or less) and do not transport hazardous materials in a quantity to require placarding under the HM regulations and are thus exempt from the FMCSR and HM regulation, you must certify as follows:

Applicant is familiar with and will observe FMCSR general operational safety fitness guidelines.

PLEASE CHECK THE APPROPRIATE RESPONSE BELOW:

☐ Yes ☐ Not Applicable

I, \_\_\_\_\_, verify under penalty of perjury under the laws of the State of South Carolina, that all information supplied on this form or relating to this application is true and correct. Further, I certify that I am qualified and authorized to file this application. I know that willful misstatements or omissions of material fact constitute criminal violations punishable by imprisonment and fines as prescribed by law. (Note: This oath embraces all schedules and supplemental filings to this application).

SWORN TO BEFORE ME  
This 6 day of December, 20 17

[Signature]  
Applicant's Signature

[Signature]  
Notary Public

Commission Expires August 28, 2018

[Print Application](#)

**PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA**

**CLERK'S OFFICE**

**NOTICE OF FILING**

**DOCKET NO. 2017-\_\_-T**

Pursuant to 10 S.C. Code Ann. Regs. §103-190, *et. seq.*, and pursuant to Title 58, Chapter 23 of the South Carolina Code, specifically S.C. Code Ann. §§ 58-23-1010, 58-23-20, 58-23-590, and the Rules and Regulations of the Commission, Salt Marsh Ventures, LLC d/b/a Two Men and a Truck of Beaufort, 107 Sandra Avenue, Greenville, SC 29611 has filed an Application with the Public Service Commission of South Carolina (the Commission) for a Class E (Household Goods) Certificate of Public Convenience and Necessity to transport commodities as follows:

Household Goods, as defined in 10 S.C. Code Ann. Regs. 103-210(1):

Between Points and Places in South Carolina.

A copy of the company's request can be found on the Commission's website at [www.psc.sc.gov](http://www.psc.sc.gov) under Docket No. 2017-\_\_-T. Additionally, a copy of the request is available from John J. Pringle, Jr., Esquire, Adams and Reese LLP, 1501 Main Street, 5<sup>th</sup> Floor, Columbia SC 29201.

Any person who wishes to participate in this matter as a party of record, should file a Petition to Intervene in accordance with the Commission's Rules of Practice and Procedure on or before \_\_, **2017**, by filing the Petition to Intervene with the Commission, by providing a copy to the South Carolina Office of Regulatory Staff, at 1401 Main Street, Suite 900, Columbia, South Carolina 29201, and the Company's representative at the above address. For the receipt of future Commission correspondence, please include an email address in the Petition to Intervene. Petitions to Intervene should be filed in accordance with Commission Regulation 103-825 and include the grounds for the intervention. ***Please refer to Docket Number 2017-\_\_-T.***

**PLEASE TAKE NOTICE:** Any person who wishes to have his or her comments considered as part of the official record of this proceeding **MUST** present such comments, in person, to the Commission during any scheduled hearing.

Persons seeking information about the Commission's Procedures should contact the Commission at (803) 896-5100 or visit its website at [www.psc.sc.gov](http://www.psc.sc.gov).

December 18, 2017

**BEFORE**  
**THE PUBLIC SERVICE COMMISSION OF**  
**SOUTH CAROLINA**  
**DOCKET NO. 2017-\_\_\_\_-T**

IN RE:

Application of Salt Marsh Ventures, LLC d/b/a	)	
Two Men and a Truck of Beaufort for a Class E	)	
(Household Goods) Certificate of Public	)	<b>CERTIFICATE OF SERVICE</b>
Convenience and Necessary for Operation of	)	
Motor Vehicle Carrier	)	

This is to certify that I have caused to be served this day, one (1) copy of the Application by placing a copy of same in the care and custody of the United States Postal Service (unless otherwise specified), with proper first-class postage affixed hereto and addressed as follows:

**VIA ELECTRONIC MAIL SERVICE**

Jenny Pittman, Esq  
Office of Regulatory Staff  
Legal Department  
[jpittman@regstaff.sc.gov](mailto:jpittman@regstaff.sc.gov)

s/ John J. Pringle, Jr.  
John J. Pringle, Jr.

December 18, 2017  
Columbia, South Carolina